

**Specialty Coffee Association of America  
Green Coffee FOB, C & F, CIF Contract**

Contract Number: \_\_\_\_\_  
Seller: Coop Agraria Cafetalera Pangoa  
Av. Los Cafetaleros 600  
San Martín de Pangoa  
Satipo, Peru  
Tel. (51) 64-543017

Contract Number: PEP41  
Buyer: Cooperative Coffees, Inc  
302 W. Lamar St.  
Americus, GA 31709 USA  
Tel +514-284-6162  
Fax +514-221-3611


All parties represent that they are familiar with the provisions, terms and conditions of the contracts of the SCAA in effect at the date hereof.


Date: July 12, 2004

1. Quantity Two Hundred Fifty (250) Bags of 69 Kilograms Net Each.  
(Total of 17,250 Kilograms)
2. Quality Peruvian Altura Euro Preparation (EP) Organic Certified Washed Green Coffee. 15 screen and above. Class 1 Specialty Grade.
3. Price To be fixed at Sellers call before the first day of August. NY "C" Contract August + .05 quality differential +.05 Fair Trade premium + .15 Organic premium = February + .25 per pound. Minimum price = US\$1.41 per pound
4. Weight Basis: Net Shipping Weight
5. Payment Net cash upon Receipt of Documents
6. Insurance To ship, covered by Seller. From Ship to New Orleans, account of buyer.
7. Shipment August, From seaport of Callao, Peru
8. Destination New Orleans, Louisiana, USA
9. Remarks
  1. This coffee was traded according to international Fair Trade criteria as established by FLO.
  2. Arbitration-Friendly, California if any
  3. **Pre-shipment Sample Required**
  4. Certificate of Origin documents required.
  5. Organic Certification documentation required.
  6. Bags marked with **Pangoa logo**, the words "**Fair Trade**" and "**Organic**" and the **Cooperative Coffees logo**

Cooperativa Agraria Cafetalera Pangoa

Cooperative Coffees, Inc.

Cooperativa Agraria Cafetalera  
PANGOA LTDA.  
  
Signature Esperanza Dionisio Castillo Date \_\_\_\_\_  
CLRENTÉ

  
Signature \_\_\_\_\_ Date July 16, 2004  
Monika Maria Firl